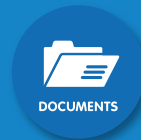




Club Management Made Simple!

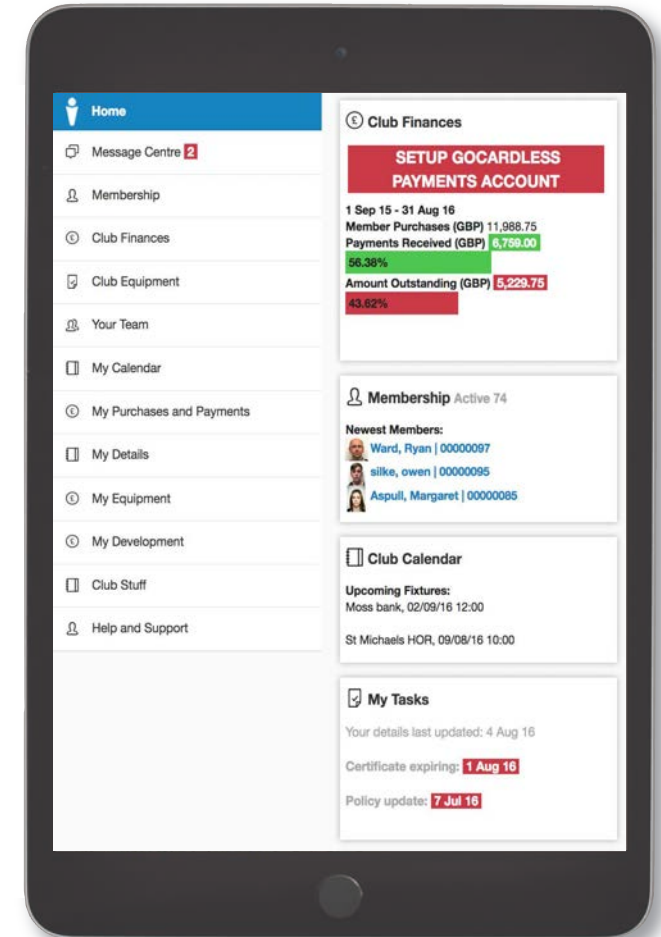
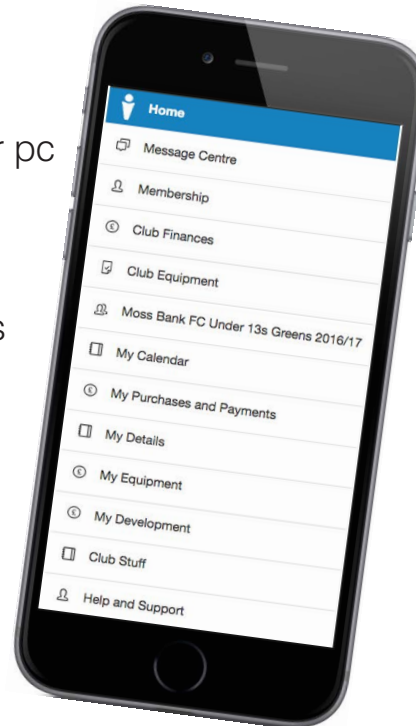


What is iTeamMate?

- A cloud (web) based system designed to help large clubs grow, be much more efficient, and control all areas of the club in one place

- Accessible (with at least 3G) via smart phone, tablet or pc

- Fully secure and meeting all data protection guidelines



- Supports a Club in all the 5 key areas identified by the FA and large Charter Standard Clubs



How does it help?



Manage Subs
Manage Kit
Manage Equipment
Manage Payments



One Platform
Instant Messaging
Free Messaging
Player Availability



Club Registration
Certification
Secure Storage
Manage Forms



Develop Players
4 Corner Model
Develop Coaches
Hints and Tips



Website Builder
Manage Events
Player Booster
Grow Volunteers



Who we are

- A UK based business founded and run by people all involved in grassroots football and sport



Pete Bedford
Coach & Committee



Paul Anderson
Coach & Treasurer



Mike Sandell
Club Support



Dave Williams
Club Coach

- Focused on driving the “pain” out of club administration!
- Dedicated support team, via phone and on-line
- Designed in collaboration with the FA, County FA's and many large Charter Standard Clubs
- Used by over 50,000 players already



Where clubs are "leaking"



How much is my club losing each year?

Number of Teams:	20
Estimated Annual Subs:	£ 52,000

Club Losses (Annually)		
Football Kit:	£ 400.00	0.8%
Balls, Bibs, Cones, etc:	£ 780.00	1.5%
Player Subscriptions	£ 3,900.00	7.5%

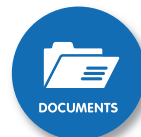
Calculated Annual Leakage	£5,080.10	9.8%
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KIT GOING MISSING

EQUIPMENT GOING MISSING

UN-PAID SUBS

Try our leakage calculator at www.iteammate.com





The pricing starts from as little as 5p per member per week



A Club with 20 teams and about 250 players can recoup all the costs of using iTeamMate if just roughly 6 more players pay their subs!



On average Clubs with 20 teams fail to collect around £4,000 of subs each year & lose over £1,000 in lost strips and equipment!



Reporting

Quickly access various reports giving you an up to date overview of your club.

Instantly see which of your members have paid, and who owes subs.

Apples, Rosie (00000030)												
S	O	N	D	J	F							£0
Barnes, Chris (00000075)												
S	O	N	D	J	F	M	A	M	15	J		£15
Bedford, Paul (00000083)												
S	O	N	D	J	F	M	15	15	15	30.25		£75.25
Campbell, David (00000080)												
S	O	N	D	J	F	M	A	M	15	30.25		£45.25
Cooper, Matthew (00000074)												
15	O	N	D	J	F	15	A	M	15	480		£525
Davis, Mark (00000070)												
S	O	N	D	J	15	M	A	15	15	300		£345



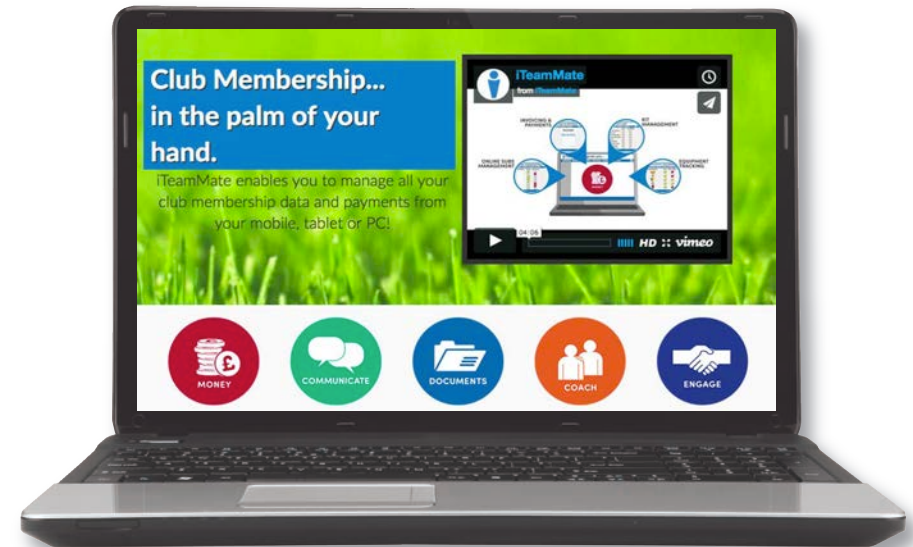
Get Started



- To try our software free or to find out more go to www.iteammate.com



- Or email us at enquiries@iteammate.com



FREE TRIAL

**Try out all
the features**

Sign Up 



iTeamMate helps Moss Bank Junior Football Club, recover over £9,000 of subs, manage their equipment and communicate much better with everyone across the club!

About Moss Bank

Moss Bank are a Bolton based Junior Football Club who play in the local Bolton, Bury and District Football League and at present have approximately 350 boys and girls ranging from the ages of 5 to 21 participating in the sport of football weekly.

Moss Bank are an FA Charter Standard Club that are at the forefront of developing the Moss Bank facilities to further enhance the local community and children's sport within Bolton.

Moss Bank's Objectives

- To recover an ever-growing subs debt ✓
- To reduce the hassle in on-going subs collection and be more effective ✓
- To reduce the amount of money lost on mis-laid kits and equipment ✓
- To improve communication with parents, players, coaches and administrators ✓



Our Solution

iTeamMate: our cloud based digital club management system, accessible anywhere with at least a 3G internet connection that allows treasurers, administrators, coaches, players & parents to manage payments quickly and easily, on a platform that encourages club wide communication.

Key Benefits

- Massive time saving – often up to 80% faster
- Significantly reduces subs debt – systemised records, reminders, & statements
- Allows more people to help – web based system
- Stops small problems becoming big problems!
- Reduces losses of kit, balls & equipment
- Allows everyone to communicate easily & keep up to date
- Promotes good governance & checks

What a difference!!!

"Before we started using iTeamMate, collecting subs was a paper exercise and a bit of a nightmare. iTeamMate has made all the difference."

Marcus Howarth

Moss Bank Secretary



The Challenge

With over 350 players and 28 teams, Bolton based Moss Bank are typical of many successful grassroots junior clubs who were in danger of becoming a victim of their own success!!

Collecting subs for a few teams was always manageable, but as the club has grown the task facing the volunteers running the club has grown enormously! The burden on coaches and administrators alike was growing and in the 2013/14 season the outstanding payments was beginning to be a massive headache and worry for all involved. How much was outstanding was unclear, as was who's job it was to recover the situation; the treasurer was already maxed out and the coaches were also giving lots of time coaching and on match days. Something had to give!!!

The Approach

Without some kind of system the job was impossible; spreadsheets and lists had got the club so far, now a more comprehensive system, that allowed more people to help at the same time was required if progress was to be made.

The Solution

The iTeamMate solution allowed the Club to:

1. Understand what the actual debt was by player
2. Send statements and reminders in a system so it was clear what had been done
3. Allow more people to help as its was no longer on a spreadsheet on someone's computer!
4. Bring down the debt by 90%
5. Save a massive amount of time on-going with all payments and players in one place
6. Improve communications across the club as all contact information was stored and update in one place not 3 or 4 different spreadsheets or lists!

Moss Bank also plan to use the new "Coach" features on iTeamMate to help Coaches improve player development & feedback and the Registration module in "Documents" to streamline player registration making it paperless and simple!

TO FIND OUT HOW THE ITEAMMATE SOLUTION CAN HELP YOUR CLUB CONTACTS US AT
enquiries@iteammate.com



How does iTeamMate help the Treasurer?

SUBS: Save loads of time and massively reduce non payment!



- Automatically collect subs online (as well as other methods)
- Automatic reconciliation – no need to go through bank statements
- Cloud based so easy to get helpers involved
- Helpful reports – debt by team, section, and overall
- Good Governance – clear audit trail and “open” reporting



PAYMENTS: Easily make & receive payments

- Pay fines and expenses through the system



KIT: Easily manage where kit is and reduce wasted funds

- Manage strips by player and team
- Report on current “stock” by size and age



EQUIPMENT: Easily manage equipment by team, & reduce waste

- Manage quantities by team
- Report on current “stock” by numbers and value



COMMUNICATE: Easily contact Parents, Players and Coaches

- One platform allows easy contact with all contacts in a simple system
- Send out chase ups for payments with in built payment links



DOCUMENTS: Easily store important documents by player

- Store important document for easy reference and safekeeping



FUNDRAISING: Tools to help raise much needed funds

- Simple tools to drive up donations and event participation



Subs Mgt
Kit Mgt
Equipment Mgt
Payments



One Platform
Instant Messages
Free Messaging
Player Availability



Club Registration
Certification Mgt
Secure Storage
Forms Mgt



Player
Development
4 Corner Model
Coach
Development



Website Builder
Event Mgt
Player Booster
Volunteer Mgt

How does iTeamMate help the Chairman?

SUBS: Save loads of time and massively reduce non payment!



- Automatically pay subs online (as well as other methods)
- Automatic reconciliation – no need to go through bank statements
- Cloud based so easy to get helpers involved
- Helpful reports – debt by team, section, and overall



GOVERNANCE: Easy to oversee payments & receipts

- Simple reports that allow oversight on club finances
- Clear Audit trail for payments & receipts



COMMUNICATE: Easily contact parents, players and coaches

- One platform allows easy contact with all contacts in a simple system
- Simple to set up “Committee” or “Exec” for easy messaging and sharing



DOCUMENTS: Simple policy roll out

- Simple roll out to parents & coaches of club policies (eg photographing, first aid) with confirmed “I accept” update, and prompt to action



DOCUMENTS: Easily store important documents

- Store important document for easy reference and safekeeping



COACH: IMPROVE PLAYER AND COACH PERFORMANCE

- Easy to use forms to help coaches and players improve
- Hints and tips section for coaches to save them time



ENGAGE: Boost membership, volunteers, and fundraising

- Simple tools to grow membership
- Simple tools to improve events
- Simple web site builder



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Website Builder
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Volunteer Mgt

How does iTeamMate help the Secretary?



PAYMENTS

- League registration fees paid simply via the system
- Fines paid simply via the system



KIT: Easily manage where kit is and reduce wasted funds

- Manage strips by player and team
- Report on current "stock" by size and age



EQUIPMENT: Easily manage equipment by team, & reduce waste

- Manage quantities by team
- Report on current "stock" by numbers and value



COMMUNICATE: Easily contact Parents, Players and Coaches

- One platform allows easy contact with all contacts in a simple system
- Send messages out to groups – coaches, players, parents



COMMUNICATE: Proposed Links to Whole Game System

- Will remove need for duplication of data entry especially for registration



DOCUMENTS: Simple on-line player registration

- Simple uploading of player and coaches photographs
- On-line forms remove need to print and scan
- Details inputted by parent's log in (if desired)



DOCUMENTS: Simple policy roll out

- Simple roll out to parents & coaches of club policies (eg photographing, first aid) with confirmed "I accept" update, and prompt to action



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How does iTeamMate help a parent / player?



SUBS: Easy to pay and understand what is owed

- Automatically pay subs online (as well as other methods)
- Receive simple statements explaining what has been paid



GOVERNANCE: Comfort that the club is well run financially

- Happy that the proper processes are in place



COMMUNICATE: Easy to contact key people

- One platform allows easy contact with all all key people



COMMUNICATE: Simple fixture & training management

- Simple player availability and fixture management
- Ability to let coach know when player is away



DOCUMENTS: Simple on-line player registration

- Simple uploading of player photographs & information
- On-line forms remove need to print and scan
- Details inputted by parent's log in (if desired)



DOCUMENTS: Welfare

- Comfort knowing all adults are DBS checked and it's up to date



COACH: Improved feedback and help

- Simple feedback forms to help player development



COACH: Excellent standard of coaching

- Coach has access to on-line information to improve sessions



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How does iTeamMate help the Welfare Officer?



COMMUNICATE: Easily contact Parents, Players and Coaches

- One platform allows easy contact with all contacts in a simple system
- Send messages out to groups – coaches, players, parents



COMMUNICATE: Proposed Links to Whole Game System

- Will remove need for duplication of data entry especially for registration



DOCUMENTS: Manage Certification

- Simple tools to help you stay on top of DBS & Coaching



DOCUMENTS: Simple policy roll out

- Simple roll out to parents & coaches of club policies (eg photographing, first aid) with confirmed “I accept” update, and prompt to action



DOCUMENTS: Easily store important documents

- Store important document for easy reference and safekeeping

MANDATORY EXPIRED
MANDATORY EXPIRES WITHIN 3 MONTHS
MANDATORY EXPIRES WITHIN 6 MONTHS
EXPIRED
EXPIRES WITHIN 3 MONTHS
EXPIRES WITHIN 6 MONTHS

	1st4Sport Level 1	1st4Sport Level 2	1st4Sport Level 3	AED Training	DBS (CRB) Check	FA Safeguarding Children	FAN Number	First Aid Certificate
Allarton, Sam - Chairman					01/Feb/2016		01/Dec/2025 000	
Anderson, Judith - Web Site Administrator								
Anderson, Luke - Coach	01/Jan/2001 Ref 1		03/Mar/2003 Ref 3		NO CERTIFICATE	NO CERTIFICATE		NO CERTIFICATE
Anderson, Luke - Bar Staff	01/Jan/2001 Ref 1		03/Mar/2003 Ref 3					
Anderson, Luke - Assistant Child Welfare Officer	01/Jan/2001 Ref 1		03/Mar/2003 Ref 3		NO CERTIFICATE			
Blog, Fred - Secretary								
Braun, Phil - Coach	Valid				Valid	Valid		02/May/2016



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How does iTeamMate help the Coach?



SUBS: No need to collect & chase subs!

- Automatically collect subs online (as well as other methods)



KIT: Easily manage where kit is and reduce wasted funds

- Manage strips by player and team



EQUIPMENT: Easily manage equipment by your team



COMMUNICATE: Simple fixture & training management

- Simple player availability and fixture management



COMMUNICATE: Easily contact parents, players and coaches

- One platform allows easy contact with all contacts in a simple system
- Email and free in app instant messaging



DOCUMENTS: Simple on-line player registration

- Simple uploading of player photographs
- On-line forms remove need to print and scan
- Details inputted by parent's log in (if desired)



COACH: Improve your player's performance

- Easy to use forms to help you help your players improve



COACH: Improve Your Effectiveness

- Easy to use forms to for self assessment or external feedback



COACH: Helpful hints & tips

- Access to on-line coaching videos and tips



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Photos, team and members' names are automatically added for you so its clear to whoever sees the form



Player Summary



Name: Dean Sandell	Team: MB's Under 21s
Date of birth: 17-08-1995	
Primary position: Goalkeeper	Secondary position: Defender - Centre back

WHAT YOU'RE GREAT AT!

Shot stopping - great reflexes
 Kicking with both feet
 Punching away crosses

WHERE WE WILL HELP YOU GET BETTER!

Communicating - talking and organising players esp. defenders
 Catching and holding crosses

TECHNICAL
Comment: Excellent with both feet at control and clearing Good technique when punching clear Very good and sliding out & gathering
8/10

PHYSICAL
Comment: Excellent flexibility and re-actions Physically strong and solid which puts off attackers Great spring
9/10



PSYCHOLOGICAL
Comment: Understand the importance of the position & concentrating Need to decide when to come and not come for crosses
5/10

SOCIAL
Comment: Great member of the team Need to take more leadership when organising Get used to constantly talking and helping the defence
6/10

Coaches name: Paul Bedford



Date: 25 Jul 2016

Photos, team and members' names are automatically added for you so its clear to whoever sees the form



Coach Summary



Name: Paul Bedford

Team: MB's Under 21s

Date of birth: Not entered.

Coaching level: 1

Years coaching: 5

WHAT YOU'RE GREAT AT!

Encouragement and motivation
Game management and tactical awareness
Ensuring everyone gets to play
Adapting to different and difficult situations
Keeping everyone involved and moving!

WHERE CAN YOU GET BETTER!

Preparing for sessions with a structured plan that ties in to what you are working on with the team
Challenging disruptive behaviour
Varying the sessions to keep them fresh and interesting
Starting and finishing on time

NEXT FEEDBACK & ASSESSMENT DATE

21 Nov 2017 | 20:00

NEXT DEVELOPMENT ACTION(S)

Send weekly sessions plans to Andy B for feedback and be observed

Assessor name: Pete Bedford



Date: 24 Jul 2016

Standard Features

- ✓ Player & Parent Secure Database
- ✓ Membership Management
- ✓ Free Instant Messaging (via App Jan 17)
- ✓ Club Wide Forms Management
- ✓ Certification Manager
- ✓ Fixture Manager
- ✓ Player Development
- ✓ Training Manager
- ✓ Technical Support
- ✓ Secure Online Back-up
- ✓ Member Secure Login
- ✓ Club Wide Communication
- ✓ Secure Document Storage
- ✓ Online Policy Manager
- ✓ Create your own Teams & Groups
- ✓ Attendance / Player Registers
- ✓ Coach Development
- ✓ Club Awards
- ✓ Online Videos
- ✓ Mobile App (From Jan 17)

Money Module

- ✓ Online Subs Collection
- ✓ Automatic Reconciliation
- ✓ Member Statements / Reminders
- ✓ Kit Manager
- ✓ Sales & Invoicing
- ✓ Pay as you Play Option
- ✓ Full Reporting
- ✓ Equipment Manager
- ✓ Club Expenses
- ✓ Governance Overview

from 2p
per player
per week

Pricing per month (ex. VAT)

Max Number of Club Members *	50	100	200	300	400	401+
Standard Features	£5.00	£10.00	£15.00	£25.00	£30.00	£40.00
Standard + Money Module	£10.00	£20.00	£30.00	£50.00	£60.00	£80.00
GoCardless Subs Collection Fee **	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

* over 1,000 members - please call to discuss

10% Discount if paid annually in advance

Payments are collected online each month unless paid annually

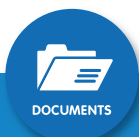
** GoCardless fee maximum of £2 per transaction



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